

NETWORK PRICING

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Tariff News



Magenta netLogic is a private company which specializes in software solutions for networks. It is based in the UK and growing at 40% per annum.

netVESPA, part of the company's product range, is a complete pricing and quotation tool for successful and efficient sales of telecoms services for local, national and global suppliers.

Users include:



INSIDE THIS ISSUE...**1. NEW TARIFFS AND SERVICES**

Leased Lines: Belgium (Belgacom)

Discounts: There are no new discounts included in this release.

2. TARIFF UPDATES

Leased Lines: Germany (Hansenet, Telemaxx), Netherlands (KPN)

Discounts: There are no updates to discounts included in this release.

3. TARIFF UPDATES TO COME

Canada (CRTC), Canada (Teleglobe), China (China Unicom), Croatia (Hrvatski Telekom), Curaçao (UTS), Cyprus (CYTA), Ecuador (CONATEL), France (France Telecom), Gibraltar (GibTel), India (Bharti), Indonesia (Indosat, PT), Israel (BEZEQ), Italy (Telecom Italia), Kazakhstan (Kazakhtelecom), Malaysia (TIME dotCom), Mexico (TELMEX), Morocco (Morocco Telecom 'Itissalat'), Pakistan (PTCL), Paraguay (COPACO), Philippines (ETPI and Innove Communications), Qatar (Q-Tel), Saudi Arabia (Saudi telecom), Taiwan (Chunghwa Telecom), Turkey (Turk Telecom), UAE (Etisalat), Uruguay (ANTEL), Uzbekistan (Uzbektelecom), Venezuela (CANTV) and Vietnam (VNPT).

4. TARIFFS VERIFIED AND UNCHANGED

No tariffs were verified for this release version.

5. SITE DATABASE / GAZETTEER

No changes took place in the site database for this release version.

6. COUNTRIES NOT UPDATED

Austria (Telecom Austria), Bahrain (Batelco), Chile (Entel), Colombia (Telecom Colombia), Finland (Elisa), Hong Kong (PCCW), India (VSNL), Lithuania (Lietuvos Telekomas), Malaysia (Telekom Malaysia), Norway (Telenor), Spain (Telefónica), Sweden (Telia), Switzerland (Swisscom), UK (C&W).

7. Miscellaneous**Exchange Rates****For your Information...**

To Contact:

We are keen to have feedback about Magenta netLogic 'Tariff News'. If you would like to comment on its content or design, please contact us.

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A native of Portugal, Elisabeth has an MBA and a Masters Degree in Applied Languages with Business Studies.

She is an accomplished linguist.

After a career in international business she joined the company in order to create the Tariff Department.

Since then, she has expanded her team to 4 Tariff Analysts, 2 Tariff Programmers and 3 Site Database Researchers.

She is a director of the company.



1. NEW TARIFFS AND SERVICES

Leased Lines

BELGIUM – [BELGACOM](#)

International analogue leased lines effective from 1st July 2004 have been implemented in netVESPA. Pricing implemented is based on a one year contract for the following services: M1040 2w and 4w, M1025 2w and 4w and M1020 4w.

Charges for installation are fixed and dependent upon the location of the foreign site i.e. Europe or Rest of the world. Charges for rental are also fixed and based on 9 geographical zones. Please note that zone 1 defined as the 'border traffic with the Netherlands, Luxembourg, France and Germany' is currently not implemented in netVESPA; therefore pricing for Zone 2 (The Netherlands and Luxembourg) and Zone 3 (Germany and France) will be produced.

Discounts

No updates or additions have taken place for this release

2. TARIFF UPDATES

Leased Lines

GERMANY – [HANSENET](#)

netVESPA has been updated with Hansenet's latest price updates, effective 1st July 2004. Please note that in the current release of netVESPA, only the Business Direct Service has been updated. We are awaiting further information from the carrier regarding the Business, Premium and Premium Plus services. Once received, these services will be updated in the next release.

For the Business Direct Service, the install charge for 2M has increased by 23%. The install charge for bandwidths 34M – 155M has seen no change, whilst the higher speeds of STM-4 (622M) and above have decreased by up to 80%. Rental charges have decreased for all bandwidths, with higher bandwidths seeing the biggest decrease. 2M has decreased by approximately 10%, while prices for an STM-16 have decreased by up to 80%.

GERMANY – [TELEMAXX](#)

Telemaxx has advised that although their current price list, effective 1st August 2002, is still valid, the prices are only approximate. Consequently, Telemaxx tariffs are now shown as 'Budgetary' in netVESPA.

NETHERLANDS – [KPN](#)

KPN Interconnect Leased Line (ILL) tariffs effective from 1st July 2004 have been implemented in netVESPA. KPN ILL is a wholesale service available to carriers offering services to a third party user. KPN offers end to end service between a subscriber Terminating Unit located at end user premises and an interconnecting Leased line terminating Unit located at:

- The Telco Collocation at the KPN Premises via the KPN ILL Collocation end to end services; or
- Located at the Telco Premises via the KPN ILL Telco Sited End to End services.



This service is only available from Local Entry Points (LEPs) and Cluster Points (CP). Hence, the service is classified as Local or Regional dependent on the LEPs and CPs;

- **Local:** The end user and the Point of Interconnection with the Telco are within the service area of the same KPN Local Entry Point.
- **Regional:** The end user and the Point of Interconnection with the Telco are within the service area of the same KPN Cluster Point but in different Local Entry Points. If it is between different Cluster Points the service will not be available.

This service is available with three different quality services: Standard with 99.2% service level availability, Premium A with 99.9% service level availability and Premium B with 99.98% service level availability. Both Standard and Premium A are available in City Rings and Non City Rings. Premium B is delivered over Fibre and hence is only available where City Ring network is available.

The following speeds are offered:

1. Lower bandwidths: 64K, 128K, 192K, 256K, 384K, 512K and 1984K, with NWAD/NMUX Carrier Services at a capacity of 1984K. Currently these speeds are not implemented as we are still waiting clarification from KPN. Once clarification has been received these speeds will be added to netVESPA.
2. Higher bandwidths: 2Mbits, VC12 (2Mbits), VC3 (34Mbits) and VC4 (155Mbits). These speeds have been added to netVESPA with two types of tariff: Telco Sited End to End and Telco Collocation services with all service levels Standard, Premium A and Premium B for:
 - New Circuits where a network does not exist, the prices include Accesses, Circuit pricing and Telco end to End.
 - Existing tariffs, where the same network exists, these tariffs only include the circuit and the Telco End to End prices without the accesses.

Please note that the combination of prices will depend on Telco choice of network, service and agreement with KPN. Also note that KPN has replaced the KPN MCTN+ service with the KPN ILL service, therefore the MCTN+ tariffs have been removed from netVESPA.

Discounts

No updates or additions have taken place for this release

3. TARIFF UPDATES TO COME

CANADA – [CRTC](#)

Tariff updates for Bell Canada and Aliant Telecom have been sourced from CRTC (Canadian Radio-Television and Telecommunications Commission). We will advise on the implementation date for these tariffs once scheduled.

CANADA – [TELEGLOBE](#)

We are currently researching Teleglobe tariffs in Canada. The implementation in netVESPA will take place once the research and analyses phases have been completed. We will advise on the implementation date once scheduled.

CHINA – [CHINA UNICOM](#)

International half circuit tariffs from this carrier have been acquired. We will advise on the implementation date once scheduled.

CROATIA – [HRVATSKI TELEKOM](#)

Price updates have been acquired from our contact at Hrvatski Telekom. We will advise on the date of implementation once scheduled.

CURAÇAO – [UTS](#)

We are currently analysing leased lines tariffs from UTS for inclusion in netVESPA. We will advise on the implementation date once scheduled.

CYPRUS - [CYTA](#)

International leased line tariffs effective from 24th January 2003 have been received from CYTA. We will advise on the date of implementation.

ECUADOR – [CONATEL](#)

We are currently researching operators in Ecuador who provide national and international data services. We will advise on the results of our research.

FRANCE – [FRANCE TELECOM](#)

Price changes for national digital leased lines 2.4K – 19.2K, effective 1st August 2004, will be updated in the next release of netVESPA. International leased line tariff updates are expected later this year.

GERMANY – [HANSENET](#)

Price changes for national digital leased lines 2M – 140M, effective 1st July 2004, will be updated in the next release of netVESPA.

GIBRALTAR – [GIBTEL](#)

Price updates have been acquired from our contact at GibTel. We will advise on the date of implementation once scheduled.

INDIA – [BHARTI](#)

Pricing for Bharti Telecoms IPLC and Long Distance National Leased Lines has been acquired from our carrier contact. We will advise on the date of implementation once scheduled.

INDONESIA – [PT](#)

Prices for all domestic leased line bandwidths are expected to change in June 2004. We will schedule these updates when the new pricing has been received from the carrier.

INDONESIA – [INDOSAT](#)

Tariffs for IPLC circuits to the rest of Asia have changed with effect from 18th February 2004. Prices for all other IPLC country zones are also expected to change imminently. We will schedule these updates when all new pricing has been received from the carrier.

ISRAEL – [BEZEQ](#)

Price changes for National Leased lines are expected later this year.

ITALY – [TELECOM ITALIA](#)

Installation charges for Telecom Italia Partial Private Circuits (PPCs) have changed with effect from 16th June 2004. The prices will be updated for the next release of netVESPA.

KAZAKHSTAN – [KAZAKHTELECOM](#)

We are currently researching data transmission tariffs from Kazakhtelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MALAYSIA – [TIME dotcom](#)

We are currently analysing national leased lines tariffs from TIME dotCom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MEXICO – [TELMEX](#)

We are currently analysing leased lines tariffs from TELMEX for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MOROCCO – [MOROCCO TELECOM 'Itissalat'](#)

International Leased Line tariffs have been received from Itissalat (Morocco Telecom) and we will advise on the date of implementation.

PAKISTAN – [PTCL](#)

We are currently analysing data transmission tariffs from PTCL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PARAGUAY – [COPACO](#)

We are currently analysing leased lines tariffs from COPACO for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PHILIPPINES – [ETPI & INNOVE COMMUNICATIONS](#)

IPLC tariffs have been received from ETPI (Eastern Telecommunications Philippines, Inc.) and we will advise on the date of implementation.

IPLC and domestic leased line tariffs have been received from InnoVe Communications – the data services arm of Globe Telecom. We will advise on the date of implementation.

QATAR – [Q-TEL](#)

National leased line tariffs have been received from Q-Tel. We will advise on the date of implementation.

SAUDI ARABIA – [SAUDI TELECOM](#)

National and international leased line tariffs changes for National Leased lines are expected later this year. We will advise on the date of implementation.

TAIWAN – [CHUNGHWA TELECOM](#)

International leased line prices effective from 1st February 2003 will be updated in netVESPA's next release.

TURKEY – [TURK TELECOM](#)

International leased line tariffs effective from 1st August 2002 have been received from Turk Telecom. We will advise on the date of implementation.

UAE – [ETISALAT](#)

International leased line tariffs have been received from Q-Tel. We will advise on the date of implementation. Also national leased tariffs are expected soon, when received we will advise on the date of implementation.

URUGUAY – [ANTEL](#)

We are currently analysing leased lines tariffs from ANTEL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

UZBEKISTAN – [UZBEKTELECOM](#)

We are currently researching data transmission tariffs from Uzbektelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

VENEZUELA – [CANTV](#)

We are currently researching leased lines tariffs from CANTV for inclusion in netVESPA. We will advise on the implementation date once scheduled.

VIETNAM – [VNPT](#)

We are currently analysing data transmission tariffs from VNPT for inclusion in netVESPA. We will advise on the implementation date once scheduled.

4. TARIFFS VERIFIED AND UNCHANGED

No tariffs were verified for this release version.

5. SITE DATABASE / GAZETTEER

No site databases were updated for this release version.

6. COUNTRIES NOT UPDATED

AUSTRIA – [TELEKOM AUSTRIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

BAHRAIN - [BATELCO](#)

Please note that national tariffs for speeds 128K to 2M and international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

CHILE – [ENTEL](#)

Please note that international tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

COLOMBIA – [TELECOM COLOMBIA](#)

Please note that tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

FINLAND – [ELISA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

HONG-KONG - [PCCW](#)

Please note that international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this policy change netVESPA will be updated.

INDIA – [VSNL](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

LITHUANIA – [LIETUVOS TELEKOMAS](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

MALAYSIA – [TELEKOM MALAYSIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

NORWAY - [TELENOR](#)

Telenor have ceased publication of international leased line prices since 1st October 2003. IPLCs are only available upon request and have therefore been labelled as "budgetary" in netVESPA.

SPAIN - [TELEFONICA](#)

Telefónica have ceased publication of all national leased line prices *except* for Analogue, 2M and 34M since 1st January 2004. We are in regular contact with the carrier and should this change netVESPA will be updated.

SWEDEN - [TELIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

SWITZERLAND - [SWISSCOM](#)

Please note that tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

UK – [C&W](#)

Please note that National and International Satellite tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

7. Miscellaneous

Exchange rates

Exchange rates have been updated according to the spot rates published by the FT on 14th July 2004.

For your Information...