

NETWORK PRICING

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netVESPA – The World Leading Quotation Tool

Tariff News



Magenta netLogic is a private company which specializes in software solutions for networks. It is based in the UK and growing at 40% per annum.

netVESPA, part of the company's product range, is a complete pricing and quotation tool for successful and efficient sales of telecoms services for local, national and global suppliers.

Users include:



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We are keen to have feedback about Magenta netLogic ‘Tariff News’. If you would like to comment on its content or design, please contact us.

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1. NEW TARIFFS AND SERVICES

Leased Lines

GIBRALTAR - [GIBTELECOM](#)

National Leased Lines

Gibtelecom have added a tariff for 34Mbits to their national leased line service offering as of 4th December 2003. This tariff has now been implemented in netVESPA.

International Leased Lines

Gibtelecom have added tariffs for 10Mbits, 12Mbits, 14Mbits, 16Mbits, 34Mbits, 45Mbits and 155Mbits to their international leased line service offering as of 4th December 2003. These tariffs have now been implemented in netVESPA.

UK - [BT](#)

BT MegaStream

A new tariff for 2Mbits has been added to netVESPA to allow users to cost circuits which have both ends as 'Multiple' sites (i.e. optical fibre connections installed when a customer is likely to order more than one digital wideband service at that site) and for which one end is a new site and the other is a subsequent site. This tariff is named 'UK BT 2M MegaSt MultipleNew1end + MultipleSubs1end'.

The name for the 2Mbits tariff which prices circuits where one end is a 'Singleton' site (copper, low volume provision) and the other is a new 'Multiple' site has been altered to enhance clarity. The tariff was previously named 'UK BT 2M Megastr Singleton1end + Multiple1end', but has now been changed to read 'UK BT 2M Megastr Singleton1end + Multiple new 1end'.

BT LES Star Networks

BT has added tariffs for speeds 155Mbits, 622Mbits and 1Gb to their offering for LES Star Networks, effective as of 2nd August 2004. Tariffs for these additional bandwidths have been added to netVESPA. Five tariffs for each bandwidth are available:

1. Initial Circuit
2. For 1-2 subsequent circuits
3. For 3-6 subsequent circuits
4. For 7-10 subsequent circuits
5. For over 10 subsequent circuits

Discounts

GIBRALTAR - [GIBTELECOM](#)

Two and three year term discounts have been implemented for the new Gibtelecom international tariffs which apply to bandwidths 10Mbits to 155Mbits (see section [National Leased Lines](#)). The discount for a two year contract is 4.5%, while a three year contract enjoys a 13% discount from the standard annual contract price.

2. TARIFF UPDATES

Leased Lines

BRAZIL – [EMBRATEL](#)

Embratel has updated its monthly rental charges for National Leased Lines services. The new pricing, effective from 1st April 2004, has been implemented in netVESPA.

On average, the rental prices have decreased by 15%. The connection charges have remained constant.

Please note that the price implemented for 2Mbits bandwidth is valid in the following areas within Brazil: Distrito Federal, Goiás, Mato Grosso do Sul, Mato Grosso, Paraná, Rio Grande do Sul, Rondônia, Santa Catarina, Tocantins, Acre, Amapá, Amazonas, Pará (exceto Belém) e Roraima.

If a 2Mbits circuit is priced outside these geographical areas, the price returned by netVESPA will carry a discrepancy of :

AREA COVERAGE FOR THE FOLLOWING BRAZILIAN STATES	EXPECTED DISCREPANCIES
Alagoas, Bahia, Ceará, Espírito Santo, Maranhão, Minas Gerais, Paraíba, Pernambuco, Piauí, Rio de Janeiro, Rio Grande do Norte, Sergipe e a cidade de Belém do Pará	-20% maximum
São Paulo	-5% maximum

Full coverage for 2Mbits in all areas of Brazil will be implemented when in a future release.

CYPRUS – [CYTA](#)

CYTA Business Link International Private Half Circuit pricing (analogue & digital) effective 1st April 2004 has been updated in netVESPA.

Monthly rental prices for the CYTA Business Link have decreased by 17% to 50%. Installation charges remain the same.

Please note that countries not included in the geographic zones, as indicated in the table below, and thus not covered in the current price list are examined as special cases and customers are required to contact CYTA directly. The same applies to circuits having data rates higher than 2Mbits i.e. 34Mbits, 45Mbits, 155Mbits). Prices for these bandwidths should be considered as budgetary., and they have been labelled as such in netVESPA.

Geographic Coverage

ZONE 0	ZONE 1	ZONE 2	ZONE 3	ZONE 4
Greece	Egypt	Belgium	Austria	Australia
Israel	Lebanon	Bulgaria	Bahrain	Canada
	Syria	France	Czech Rep.	China
		Germany	Hungary	Hong-Kong
		Italy	Ireland	India
		Jordan	Netherlands	Japan
		Oman	Poland	Pakistan
		Saudi Arabia	Romania	Philippines
		UAE	Russia	Singapore
		UK	Sweden	South Korea
		Yugoslavia	Switzerland	Sri Lanka
			Ukraine	USA

GIBRALTAR – [GIBTELECOM](#)

Annual rental charges and connection fees for International Half Circuits of speeds 4Mbits, 6Mbits and 8Mbits have been updated by Gibtelecom with effect from 4th December 2003. The new pricing has been implemented in netVESPA.

4Mbits circuit prices have reduced by 1.3%; 6Mbits circuits have increased by 45% and 8Mbits circuits have also increased by 91.2%.

GUERNSEY – [GUERNSEY TELECOM](#)

National and international leased line prices for 2Mbits and 45Mbits, effective 1st September 2004, have been updated in netVESPA.

Install charges have decreased by an average of 67% whereas the rental charges have decreased by an average of 20%. These changes affect the following destination sites: London, Alderney, Sark and Jersey.

ITALY – [TELECOM ITALIA](#)

New PPC (Partial Private Circuits) installation pricing effective from 16th June 2004 has been updated in netVESPA.

For 64K, 128K and 2Mbits bandwidths there is no change in the install prices while installation prices for bandwidths 256K, 384K, 512K, 786K, 34Mbits and 155Mbits have decreased by 9%.

MOROCCO – [MAROC TELECOM](#)

International leased line prices effective from 1st April 2004 have been updated in netVESPA.

There has been a decrease in rental prices for bandwidths 64Kbps, 128Kbps and 256Kbps between 10% and 30% depending on world zones whereas there is no change in the rental prices for the bandwidths 384Kbps, 512Kbps, 1024Kbps and 2Mbits. Install prices have remained stationary for all bandwidths.

QATAR – [Q-TEL](#)

netVESPA has been updated with National Leased Line prices effective 1st January 2004.

Install charges remain unchanged whereas rental charges have increased between 15% and 51%. Pricing for 384Kbps has been added in netVESPA as Q-Tel is now publishing its charges.

SPAIN – [TELEFONICA](#)

National Leased Line pricing effective from 1st August 2004 for 34Mbits has been updated in netVESPA.

For circuits which are longer than 70Km there has been an average decrease in the installation price of 16% and an average decrease of 24% for the rental price.

SLOVAKIA – [QUADIA](#)**High Bandwidth Ethernet Leased Lines Service**

High bandwidth Ethernet leased lines prices, 1Mbits to 100Mbits, within Bratislava effective 1st July 2004 have been updated in netVESPA. Install charges have decreased by an average of 76% whereas the monthly rental charges have decreased by an average of 23%.

SDH Leased Lines Service

SDH leased line prices, 2Mbits, 34Mbits and 155Mbits, within Bratislava and for the cities of Zilina, Banska, Bystrica, Nitra, Presov, Kosice, Trencin and Trnava effective from 1st July 2004 have been updated in netVESPA. Install prices have decreased by an average of 44% whereas the monthly rental charges have decreased by an average of 22%.

TAIWAN – [CHUNGWA TELECOM](#)

International leased line prices effective 1st February 2003 have been updated in netVESPA. Pricing zones have changed; there are now 4 rating zones and these have been updated accordingly.

TURKEY – [TURK TELECOM](#)

International leased line prices effective 1st August 2003 have been updated in netVESPA.

For 4.8K 9.6K, 19.2K, 64K, 128K, 192K, 256K, 320K, 384K, 512K, 786K, 1024K, 1536K, 2Mbits Install charges have increased by 100% whereas rental charges have decreased between 8% and 32%.

UAE - [ETISALAT](#)

Monthly rental charges for International Leased Lines and International Satellite Services have been updated with effect from 1st January 2004.

Although no changes have taken place for installation and monthly rental charges, a third pricing zone has been introduced, which includes the following countries: Algeria, Bangladesh, Cyprus, Egypt, India, Iran, Iraq, Jordan, Lebanon, Libya, Mauritania, Morocco, Pakistan, Somalia, Sri Lanka, Sudan, Syria, Tunisia, Turkey and Yemen. The pricing for this Zone has been implemented in netVESPA.

UK - [BT](#)

BT LES (LAN Extension Service)

Connection charges for BT LES 155B (155Mbits) and 622B (622Mbits) circuits have changed with effect from 2nd August 2004. These have been updated in netVESPA with price decreases of 14% for the 155Mbits tariffs and 38% for the 622Mbits tariffs.

Discounts

GIBRALTAR – [GIBTELECOM](#)

Two and three year term contract discounts for International Half Circuits of speeds 4Mbits, 6Mbits and 8Mbits have been updated by Gibtelecom with effect from 4th December 2003. The new pricing has been implemented in netVESPA. Discounts for 4Mbits circuit prices have reduced by 1.3%; 6Mbits circuits have increased by 45% and 8Mbits circuits have also increased by 91.2%.

3. TARIFF UPDATES TO COME

CANADA – [CRTC](#)

Tariff updates for Bell Canada and Aliant Telecom have been sourced from CRTC (Canadian Radio-Television and Telecommunications Commission). We will advise on the implementation date for these tariffs once scheduled.

CANADA – [TELEGLOBE](#)

We are currently researching Teleglobe tariffs in Canada. The implementation in netVESPA will take place once the research and analyses phases have been completed. We will advise on the implementation date once scheduled.

CHINA – [CHINA UNICOM](#)

International half circuit tariffs from this carrier have been acquired. We will advise on the implementation date once scheduled.

CROATIA – [HRVATSKI TELEKOM](#)

Price updates have been acquired from our contact at Hrvatski Telekom. We will advise on the date of implementation once scheduled.

CURAÇAO – [UTS](#)

We are currently analysing leased lines tariffs from UTS for inclusion in netVESPA. We will advise on the implementation date once scheduled.

ECUADOR – [CONATEL](#)

We are currently researching operators in Ecuador who provide national and international data services. We will advise on the results of our research.

FRANCE – [FRANCE TELECOM](#)

Price changes for national digital leased lines 2.4K – 19.2K, effective 1st August 2004, will be updated in the next release of netVESPA. International leased line tariff updates are expected later this year.

INDIA – [BHARTI](#)

Pricing for Bharti Telecoms IPLC and Long Distance National Leased Lines has been acquired from our carrier contact. We will advise on the date of implementation once scheduled.

INDONESIA – [PT](#)

Prices for all domestic leased line bandwidths are expected to change in June 2004. We will schedule these updates when the new pricing has been received from the carrier.

INDONESIA – [INDOSAT](#)

Tariffs for IPLC circuits to the rest of Asia have changed with effect from 18th February 2004. Prices for all other IPLC country zones are also expected to change imminently. We will schedule these updates when all new pricing has been received from the carrier.

ISRAEL – [BEZEQ](#)

Price changes for National Leased lines are expected later this year.

KAZAKHSTAN – [KAZAKHTELECOM](#)

We are currently researching data transmission tariffs from Kazakhtelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MALAYSIA – [TIME dotcom](#)

We are currently analysing national leased lines tariffs from TIME dotCom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MEXICO – [TELMEX](#)

We are currently analysing leased lines tariffs from TELMEX for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PAKISTAN – [PTCL](#)

We are currently analysing data transmission tariffs from PTCL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PARAGUAY – [COPACO](#)

We are currently analysing leased lines tariffs from COPACO for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PHILIPPINES – [ETPI & INNOVE COMMUNICATIONS](#)

IPLC tariffs have been received from ETPI (Eastern Telecommunications Philippines, Inc.) and we will advise on the date of implementation.

IPLC and domestic leased line tariffs have been received from Innove Communications – the data services arm of Globe Telecom. We will advise on the date of implementation.

SAUDI ARABIA– [SAUDI TELECOM](#)

National and international leased line tariffs changes for National Leased lines are expected later this year. We will advise on the date of implementation.

URUGUAY – [ANTEL](#)

We are currently analysing leased lines tariffs from ANTEL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

UZBEKISTAN – [UZBEKTELECOM](#)

We are currently researching data transmission tariffs from Uzbektelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

VENEZUELA – [CANTV](#)

We are currently researching leased lines tariffs from CANTV for inclusion in netVESPA. We will advise on the implementation date once scheduled.

VIETNAM – [VNPT](#)

We are currently analysing data transmission tariffs from VNPT for inclusion in netVESPA. We will advise on the implementation date once scheduled.

4. TARIFFS VERIFIED AND UNCHANGED

Country	Carrier	National	International
Brazil	Embratel	Updated	√
China	China Telecom	√	√
Croatia	Hrvatski Telecom	√	√
Hong Kong	PCCW	√	N/A
Qatar	Q-Tel	Updated	√

5. SITE DATABASE / GAZETTEER

FRANCE

Please note that following confirmation from FT, some pricing for the areas of Ile de France (Paris), Lille, Lyon and Marseille has been adjusted.

PoPs in netIPT and the customer/destination sites if importing previously created reports into netVESPA should be relocated.

6. COUNTRIES NOT UPDATED

AUSTRIA – [TELEKOM AUSTRIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

BAHRAIN - [BATELCO](#)

Please note that national tariffs for speeds 128K to 2Mbits and international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

CHILE – [ENTEL](#)

Please note that international tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

COLOMBIA – [TELECOM COLOMBIA](#)

Please note that tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

FINLAND – [ELISA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

HONG-KONG - [PCCW](#)

Please note that international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this policy change netVESPA will be updated.

INDIA – [VSNL](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

LITHUANIA – [LIETUVOS TELEKOMAS](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

MALAYSIA – [TELEKOM MALAYSIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

NORWAY - [TELENOR](#)

Telenor have ceased publication of international leased line prices since 1st October 2003. IPLCs are only available upon request and have therefore been labelled as "budgetary" in netVESPA.

SPAIN - [TELEFONICA](#)

Telefónica have ceased publication of all national leased line prices *except* for Analogue, 2Mbits and 34 Mbits since 1st January 2004. We are in regular contact with the carrier and should this change netVESPA will be updated.

SWEDEN - [TELIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

SWITZERLAND - [SWISSCOM](#)

Please note that tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

UK – [C&W](#)

Please note that National and International Satellite tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

7. Miscellaneous

Exchange rates

Exchange rates have been updated according to the spot rates published by the FT on 23rd August 2004.

For your Information...

There is no additional information