

## NETWORK PRICING

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## Tariff News



Magenta netLogic is a private company which specializes in software solutions for networks. It is based in the UK and growing at 40% per annum.

netVESPA, part of the company's product range, is a complete pricing and quotation tool for successful and efficient sales of telecoms services for local, national and global suppliers.

Users include:



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#### *To Contact:*

We are keen to have feedback about Magenta netLogic 'Tariff News'. If you would like to comment on its content or design, please contact us.

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## 1. NEW TARIFFS AND SERVICES

### Leased Lines

#### DENMARK – TDC

TDC Carrier wholesale tariffs effective from 01/09/04 have been implemented in netVESPA. Pricing implemented is based on a one year term contract for the following bandwidths: 64K Singleton, N\*64K (1-30), 2M, 34M, 45M, 48M, 140M and 155M.

The network structure consists of 624 exchanges. The pricing structure is based on two main components: Access and transport.

Charges for the Access element are as follows:

- Where the two end sites are served by the same exchange the charge is fixed according to the distance between the end site and the exchange.
- Where the two end sites are served by different exchanges the charge is as above with the additional charge for the transport link.

Charges for the transport link apply where the two end sites are located in different exchanges. They are dependent upon:

- The type of exchange level. There are 3 types, the price of the highest level being selected where the exchange type serving each of the end sites is different.
- The distance between the exchanges serving the two end points.

### Discounts

No updates or additions have taken place for this release.

## 2. TARIFF UPDATES

### Leased Lines

#### UNITED KINGDOM – [BT](#)

BT PPC leased line tariffs have changed with effect from 18<sup>th</sup> October 2004. These have been updated in netVESPA with a price decrease of an average of 4.1% for rental and new circuit connection for all speeds, whereas the Third Party Link installation has been increased by an average of 70 to 76% for speeds 64K – 256K and by an average of 48% for speeds 128K – 960K. Bandwidths 1Mbits and above remain unchanged for the Third Party installation.

### Discounts

No updates or additions have taken place for this release.

## 3. TARIFF UPDATES TO COME

#### CANADA – [CRTC](#)

Tariff updates for Bell Canada and Aliant Telecom have been sourced from CRTC (Canadian Radio-Television and Telecommunications Commission). We will advise on the implementation date for these tariffs once scheduled.

**CANADA – [TELEGLOBE](#)**

We are currently researching Teleglobe tariffs in Canada. The implementation in netVESPA will take place once the research and analyses phases have been completed. We will advise on the implementation date once scheduled.

**CHINA – [CHINA UNICOM](#)**

International half circuit tariffs from this carrier have been acquired. We will advise on the implementation date once scheduled.

**CROATIA – [HRVATSKI TELEKOM](#)**

Price updates have been acquired from our contact at Hrvatski Telekom. We will advise on the date of implementation once scheduled.

**CURAÇAO – [UTS](#)**

We are currently analysing leased lines tariffs from UTS for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**ECUADOR – [CONATEL](#)**

We are currently researching operators in Ecuador who provide national and international data services. We will advise on the results of our research.

**FRANCE – [FRANCE TELECOM](#)**

Price changes for national digital leased lines 2.4K – 19.2K, effective 1<sup>st</sup> August 2004, will be updated in a later release of netVESPA. International leased line tariff updates are expected later this year.

**INDIA – [BHARTI](#)**

Pricing for Bharti Telecoms IPLC and Long Distance National Leased Lines has been acquired from our carrier contact. We will advise on the date of implementation once scheduled.

**INDONESIA – [PT](#)**

Prices for all domestic leased line bandwidths are expected to change in June 2004. We will schedule these updates when the new pricing has been received from the carrier.

**INDONESIA – [INDOSAT](#)**

Tariffs for IPLC circuits to the rest of Asia have changed with effect from 18<sup>th</sup> February 2004. Prices for all other IPLC country zones are also expected to change imminently. We will schedule these updates when all new pricing has been received from the carrier.

**ISRAEL – [BEZEQ](#)**

Price changes for National Leased lines are expected later this year.

**KAZAKHSTAN – [KAZAKHTELECOM](#)**

We are currently researching data transmission tariffs from Kazakhtelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**MALAYSIA – [TIME dotcom](#)**

We are currently analysing national leased lines tariffs from TIME dotCom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**MEXICO – [TELMEX](#)**

We are currently analysing leased lines tariffs from TELMEX for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**PAKISTAN – [PTCL](#)**

We are currently analysing data transmission tariffs from PTCL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**PARAGUAY – [COPACO](#)**

We are currently analysing leased lines tariffs from COPACO for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**PHILIPPINES – [ETPI & INNOVE COMMUNICATIONS](#)**

IPLC tariffs have been received from ETPI (Eastern Telecommunications Philippines, Inc.) and we will advise on the date of implementation.

IPLC and domestic leased line tariffs have been received from Innove Communications – the data services arm of Globe Telecom. We will advise on the date of implementation.

**SAUDI ARABIA – [SAUDI TELECOM](#)**

National and international leased line tariffs changes for National Leased lines are expected later this year. We will advise on the date of implementation.

**URUGUAY – [ANTEL](#)**

We are currently analysing leased lines tariffs from ANTEL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**UZBEKISTAN – [UZBEKTELECOM](#)**

We are currently researching data transmission tariffs from Uzbektelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**VENEZUELA – [CANTV](#)**

We are currently researching leased lines tariffs from CANTV for inclusion in netVESPA. We will advise on the implementation date once scheduled.

**VIETNAM – [VNPT](#)**

We are currently analysing data transmission tariffs from VNPT for inclusion in netVESPA. We will advise on the implementation date once scheduled.

## 4. TARIFFS VERIFIED AND UNCHANGED

Country	Carrier	National	International
Finland	Elisa	✓	N/A
Luxembourg	P&T	✓	
Spain	Telefonica	✓	
Sweden	Skanova	✓	N/A

## 5. SITE DATABASE / GAZETTE

### DENMARK

Denmark site database has been enhanced in netVESPA with new postcodes and street granularity for the big cities. TDC Exchange data has been added in order to accommodate TDC wholesale tariffs structure. Please relocate your PoPs in netIPT and the customer/destination sites if importing previously created reports into netVESPA.

## 6. COUNTRIES NOT UPDATED

### AUSTRIA – [TELEKOM AUSTRIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

### BAHRAIN - [BATELCO](#)

Please note that national tariffs for speeds 128K to 2Mbits and international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

### CHILE – [ENTEL](#)

Please note that international tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

### COLOMBIA – [TELECOM COLOMBIA](#)

Please note that tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

**FINLAND – [ELISA](#)**

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

**HONG-KONG - [PCCW](#)**

Please note that international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this policy change netVESPA will be updated.

**INDIA – [VSNL](#)**

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

**LITHUANIA – [LIETUVOS TELEKOMAS](#)**

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

**MALAYSIA – [TELEKOM MALAYSIA](#)**

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

**NORWAY - [TELENOR](#)**

Telenor have ceased publication of international leased line prices since 1<sup>st</sup> October 2003. IPLCs are only available upon request and have therefore been labelled as "budgetary" in netVESPA.

**SPAIN - [TELEFONICA](#)**

Telefónica have ceased publication of all national leased line prices *except* for Analogue, 64K, 2Mbits and 34 Mbits since 1<sup>st</sup> January 2004. We are in regular contact with the carrier and should this change netVESPA will be updated.

**SWEDEN - [TELIA](#)**

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

**SWITZERLAND - [SWISSCOM](#)**

Please note that tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

**UK – [C&W](#)**

Please note that National and International Satellite tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

## 7. Miscellaneous

### Exchange rates

Exchange rates have been updated according to the spot rates published by the FT on 23/11/2004

### For your Information...

There is no additional information