

Magenta



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NETWORK PRICING

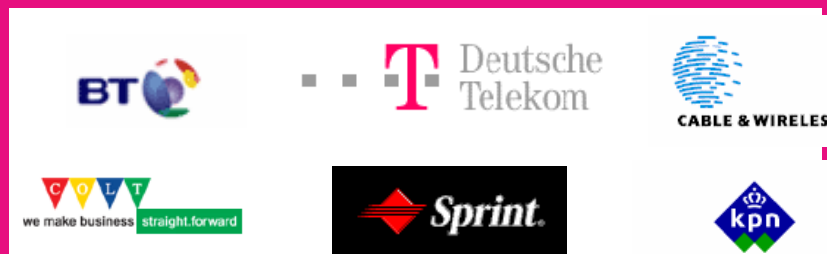
Accurate circuit pricing in over 60 countries from over 80 carriers

Tariff News



Magenta netLogic is a private company which specializes in software solutions for networks. It is based in the UK and growing at 40% per annum.

netVESPA, part of the company's product range, is a complete pricing and quotation tool for successful and efficient sales of telecoms services



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INSIDE THIS ISSUE...

1. NEW TARIFFS AND SERVICES

Leased Lines: Russia (Golden Line Telecom).

Discounts: There are no new discounts included in this release.

2. TARIFF UPDATES

Leased Lines: Belgium (Belgacom), Germany (Hansenet), Slovakia (Quadia Telecom), UK (BT).

Discounts: There are no new discounts included in this release.

3. TARIFF UPDATES TO COME

Canada (Aliant Telecom), China (China Unicom), Curaçao (UTS), Ecuador (CONATEL), India (Bharti), Indonesia (Indosat), Isle of Man (Manx Telecom), Kazakhstan (Kazakhtelecom), Malaysia (TIME dotCom), Mexico (TELMEX), Pakistan (PTCL), Paraguay (COPACO), Philippines (ETPI and Innove Communications), Uruguay (ANTEL), Uzbekistan (Uzbektelecom), Venezuela (CANTV) and Vietnam (VNPT).

4. TARIFFS VERIFIED AND UNCHANGED

Romania (Romtel)

5. SITE DATABASE / GAZETTEER

Italy, UK

6. COUNTRIES NOT UPDATED

Chile (Entel), Colombia (Telecom Colombia), Finland (Elisa), Hong Kong (PCCW), India (VSNL), Lithuania (Lietuvos Telekomas), Malaysia (Telekom Malaysia), Norway (Telenor), Sweden (Telia), Switzerland (Swisscom), UK (C&W).

7. MISCELLANEOUS

Exchange Rates

For your Information...

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We are keen to have feedback about Magenta netLogic 'Tariff News'. If you would like to comment on its content or design, please contact us.

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1. NEW TARIFFS AND SERVICES

Leased Lines

RUSSIA - [GOLDENLINE](#)

Golden Line Telecom has been added to netVESPA.

Golden Line Telecom's private network covers almost all the territory of Moscow including the regions outside Moscow Circular Motorway. The pulling of new cables of the network is connected with Moscow region. There are no plans of further regional expansion at least till the end of this year. Golden Line uses its own distributed fiber-optical network to deliver multiservice enterprise networks, and offer the full range of telecommunication solutions to multi-branch organizations. Along with networking branches and providing voice and Internet-access services, Golden Line connects its enterprise customers to stock exchanges, financial and information agencies and other service providers' systems, as well as networks of international and Russian carriers. Golden Line's customer base includes major banks, retailer chains and communication service providers.

The Golden Line telecom service implemented in netVESPA is Leased Line with pricing for bandwidths 64K, 128K, 192K, 256K, 384K, 512K, 768K, 1024K, 1536K and 2Mb with G703 or V35 Interface. Pricing is effective from 1st March 2005. Tariffs are identified with the naming 'RU GL (*bandwidth*)'.

Discounts

There are no new discounts included in this release.

2. TARIFF UPDATES

Leased Lines

BELGIUM - [BELGACOM](#)

National analogue tariffs have been updated with effect from 1st November 2004.

Monthly charges have increased 2-4%.

Installation charges are based on fixed rates for a 2 wire or 4 wire service and are no longer distance dependent.

GERMANY - [HANSENET](#)

Hansenet pricing information has been updated in netVESPA with effect from 1st May 2005.

Tariffs have been redefined and include a structure based on whether the circuit is City or Region:

- City tariffs: These tariffs are applicable where the site locations have a telephone number starting with 040,
- Region tariffs: These tariffs are applicable where the site locations have a telephone number starting with 041, i.e. Hamburg suburbs.

The examples below reflect the impact of the new pricing structure:

Service	New pricing structure	Previous pricing structure
2MB G703 10 Km Business Direkt service (the sites are within Hamburg (tel code 040))	NRC 1000 Euros MRC 360 Euros	NRC 799 Euros MRC 589 Euros
STM-1 10 Km Business Direkt Service (the sites are within Hamburg (tel code 040))	NRC 1500 Euros MRC 1500 Euros	NRC 5000 Euros MRC 2120 Euros

UK - [BT](#)

BT has introduced a Metro London price for 34M and 45M with effect from 1st July 2005 applicable where a local end is located in the Central London Zone (CLZ). The reduction applies to the local end charges only, representing 42% based on the standard rate, a similar percentage to the 2M CLZ introduction in January. The breakdown of the prices is as follows:-

34M/45M Metro London:
Local end: £2058.40
Main link: £3186.73
Terminating segment: £500.35
Trunk segment: £552.16

Where Metro London price does not apply the standard 34M/45M PPC price applies.

netVESPA has been updated accordingly.

SLOVAKIA - [QUADIA TELECOM](#)

Tariffs for SDH national & Ethernet services have been updated with effect from 1st June 2005 and implemented in netVESPA.

SDH service:

This service is available within Bratislava and to the cities of Zilina, Banska Bystrica, Nitra, Presov, Kosice, Trencin and Trnava. The rental charge for this service has been reduced by 11 to 19% within Bratislava and 22-46% to other cities as listed. The bandwidth of 4M has benefited from the greatest decrease. The installation charges for services in Bratislava have reduced by 17% for 4M and by 33 to 40% for E3 and STM-1.

Ethernet service:

This service is available within Bratislava only. Pricing remains unchanged for bandwidths up to 6M. Reductions of 9 to 25% have benefited bandwidths 7M to 100M.

Discounts

3. TARIFF UPDATES TO COME

CANADA – [CRTC](#)

New tariffs for OC12 have been released by Aliant Telecom. We will advise on the implementation date for these tariffs once scheduled.

CHINA – [CHINA UNICOM](#)

International half circuit tariffs from this carrier have been acquired. We will advise on the implementation date once scheduled.

CURAÇAO – [UTS](#)

We are currently analysing leased lines tariffs from UTS for inclusion in netVESPA. We will advise on the implementation date once scheduled.

ECUADOR – [CONATEL](#)

We are currently researching operators in Ecuador who provide national and international data services. We will advise on the results of our research.

INDIA – [BHARTI](#)

Pricing for Bharti Telecoms IPLC and Long Distance National Leased Lines has been acquired from our carrier contact. We will advise on the date of implementation once scheduled.

INDONESIA – [INDOSAT](#)

Tariffs for IPLC circuits to the rest of Asia have changed with effect from 18th February 2004. Prices for all other IPLC country zones are also expected to change imminently. We will schedule these updates when all new pricing has been received from the carrier.

ISLE OF MAN – [MANX TELECOM](#)

Manx Telecom has introduced a special discounted tariff for new customers to this service (existing customers will continue to pay the current rates). The discounted tariff is to be planned for implementation.

KAZAKHSTAN – [KAZAKHTELECOM](#)

We are currently researching data transmission tariffs from Kazakhtelecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MALAYSIA – [TIME dotcom](#)

We are currently analysing national leased lines tariffs from TIME dotCom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

MEXICO – [TELMEX](#)

We are currently analysing leased lines tariffs from TELMEX for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PAKISTAN – [PTCL](#)

We are currently analysing data transmission tariffs from PTCL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PARAGUAY – [COPACO](#)

We are currently analysing leased lines tariffs from COPACO for inclusion in netVESPA. We will advise on the implementation date once scheduled.

PHILIPPINES – [ETPI & INNOVE COMMUNICATIONS](#)

IPLC tariffs have been received from ETPI (Eastern Telecommunications Philippines, Inc.) and we will advise on the date of implementation.

IPLC and domestic leased line tariffs have been received from InnoVe Communications – the data services arm of Globe Telecom. We will advise on the date of implementation.

URUGUAY – [ANTEL](#)

We are currently analysing leased lines tariffs from ANTEL for inclusion in netVESPA. We will advise on the implementation date once scheduled.

UZBEKISTAN – [UZBEKTELECOM](#)

We are currently researching data transmission tariffs from Uzbek Telecom for inclusion in netVESPA. We will advise on the implementation date once scheduled.

VENEZUELA – [CANTV](#)

We are currently researching leased lines tariffs from CANTV for inclusion in netVESPA. We will advise on the implementation date once scheduled.

VIETNAM – [VNPT](#)

We are currently analysing data transmission tariffs from VNPT for inclusion in netVESPA. We will advise on the implementation date once scheduled.

4. TARIFFS VERIFIED AND UNCHANGED

Country	Carrier	National	International
Romania	Romtel	√	N/A

5. SITE DATABASE / GAZETTEER**ITALY**

The format of the site database has been improved to provide greater granularity of city names against telephone numbers. For example, searches for sites in the city of Magenta (suburb of Milan) can now be carried out either with the telephone number or with the city name, whereas previously the city name could not be researched.

Please note that the primary search criteria remain telephone numbers.

UK

The site database for the UK has been updated with the latest 10 meter resolution post zone file as supplied by Royal Mail dated May 2005.

Please note that site searches with telephone numbers are no longer available. The primary search criterion is postcode.

6. COUNTRIES NOT UPDATED**CHILE – [ENTEL](#)**

Please note that international tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

COLOMBIA – [TELECOM COLOMBIA](#)

Please note that tariffs from this carrier have not been updated recently. We are currently re-establishing contact in order to obtain up-to-date tariffs.

FINLAND – [ELISA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

HONG-KONG - [PCCW](#)

Please note that international tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this policy change netVESPA will be updated.

INDIA – [VSNL](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

LITHUANIA – [LIETUVOS TELEKOMAS](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

MALAYSIA – [TELEKOM MALAYSIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

NORWAY - [TELENOR](#)

Telenor have ceased publication of international leased line prices since 1st October 2003. IPLCs are only available upon request and have therefore been labelled as "budgetary" in netVESPA.

SWEDEN - [TELIA](#)

Please note that tariffs for the leased line international service from this carrier are no longer published. We are in regular contact with the carrier and should this change netVESPA will be updated.

SWITZERLAND - [SWISSCOM](#)

Please note that tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

UK – [C&W](#)

Please note that National and International Satellite tariffs from this carrier are no longer published. Although they remain in netVESPA the mention 'Budgetary' has been added to the name and they should only be used as such. We are in regular contact with the carrier and should this change netVESPA will be updated.

7. MISCELLANEOUS

Exchange rates

Exchange rates have been updated according to the FT website on 20/06/05

For your Information...

Hungarian Telco MATAV has re-branded itself to 'MAGYAR TELEKOM since May 2005, this move was part of the German Telco giant and parent company Deutsche Telekom to have a consistent brand identity across its properties. The new name has been updated in netVESPA.